



annual report 2023

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About Us

VIRGINIA GRAIN PRODUCERS ASSOCIATION is a dues-based, grassroots organization founded in 2007, when the Corn Growers and Small Grains Associations merged, to represent the interests of their farmers in the Commonwealth. VGPA is dedicated to promoting and advocating for the interests of Virginia's corn and small grains producers. VGPA provides its members with the tools and resources they need to succeed in today's rapidly changing agricultural landscape.



If you are a farmer in Virginia and you grow corn, wheat, barley, rye or oats, the growers association should be important to you. Membership in the association is vital to grow and sustain your farm operation and your role in Virginia agriculture.

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Our Vision

To sustainably
feed and fuel a
growing world.



Our Mission

Developing and
enhancing a
sustainable
environment for
Virginia corn and
small grains
farmers.

Message from the President

I am honored to present you with the 2023 Annual Report from the Virginia Grain Producers Association Board of Directors. This past year served as a foundation for growth of the association as the organization transitioned to a new staff team. We could not be more thrilled with our selection of Leigh and her team. We are already experiencing healthy feedback from our membership and our partners in the industry.

As we look ahead to the coming year, there is much to be optimistic about. The challenges we face also present opportunities for growth, innovation, and solidarity. I encourage each member to actively participate, share insights, and contribute to the continued success of our association.

I extend my sincere appreciation to the members, volunteers, sponsors, and staff who have played a crucial role in making the Virginia Grain Producers Association a vibrant and thriving community. Together, we will navigate the evolving landscape of our industry and ensure a prosperous future for corn and small grains producers.



“Together, we will navigate the evolving landscape of our industry and ensure a prosperous future for corn and small grains producers.”

**~ Bill Henley
VGPA President**

Financial Report

FY2022-2023

We are delighted to share that our association is currently experiencing a healthy financial outlook. The VGPA Board of Directors is committed to fiscal responsibility and sustainability. We remain committed to transparency, accountability, and responsible financial stewardship, ensuring the sustained growth and success of our association.

INCOME

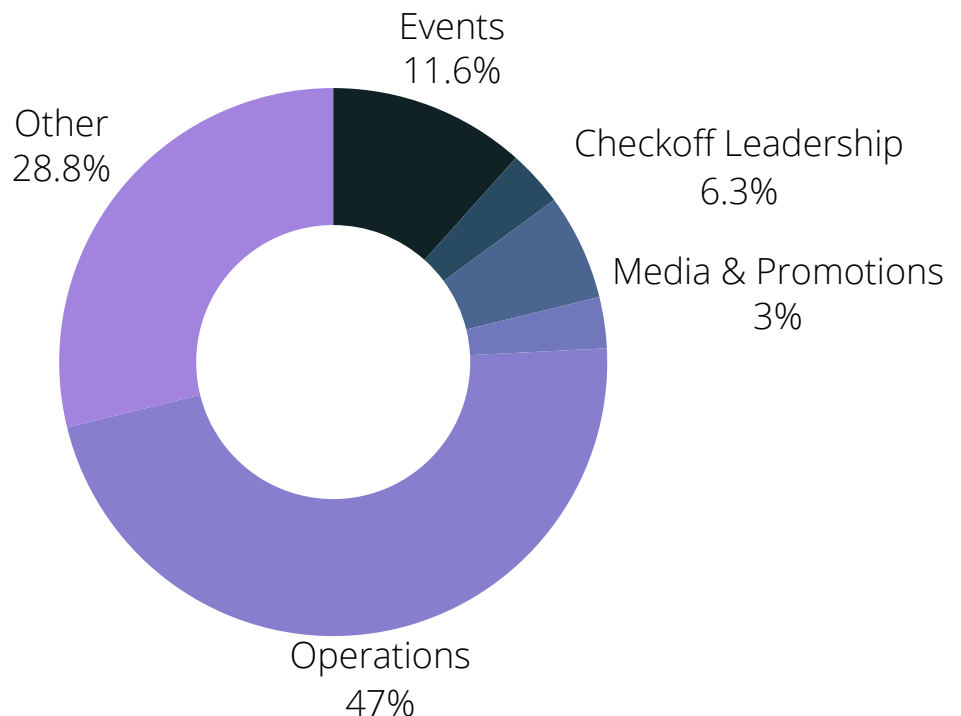
- Checkoff Funds: \$ 152,000.00
- Membership Dues: \$10,951.00
- Events Revenue: \$36,576.06
- Scholarships: \$655.00
- Investment Income: \$12,087.79

EXPENSE

- Events: \$31,941.21
- VGPA Board Leadership: \$9,090.92
- Checkoff Board Leadership: \$17,209.85
- Media & Promotions: \$8,297.95
- Other Program Expenses: \$12,759.12
- Operations: \$129,710.24

NET INCOME: \$3,260.56

Distribution of Expenditures



Financial Report cont.

FY2022-2023

CORN CHECKOFF

INCOME

- Checkoff Funds: \$134,000
- Checkoff Board Operations: \$5,000

NET LOSS: -\$16,102.85

EXPENSE

- Events: \$22,190.56
- VGPA Board Leadership: \$8,789.35
- Checkoff Board Leadership: \$15,154.92
- Media & Promotions: \$11,843.25
- Operations: \$97,124.77

SMALL GRAINS CHECKOFF

INCOME

- Checkoff Funds: \$8,000
- Checkoff Board Operations: \$5,000

NET LOSS: -\$12,079.35

EXPENSE

- Events: \$8,453.02
- Checkoff Board Leadership: \$2,602.59
- Media & Promotions: \$2,701.58
- Operations: \$11,322.16

ASSOCIATION

INCOME

- Membership Dues: \$10,951.00
- Programs/Events: \$36,576.06
- Scholarship Donations: \$655.00
- Investment/Interest: \$12,087.90

NET INCOME: \$31,435.37

EXPENSE

- Events: \$1,297.63
- VGPA Board Leadership: \$203.91
- Media & Promotions: \$3,454.28
- Scholarships: \$2,000.00
- Government Affairs: \$5,169.26
- Operations: \$16,709.51



Virginia Corn Production
\$397,460,000

	2022	2021	2020
Acres Planted	430,000	510,000	560,000
Acres Harvested	325,000	360,000	420,000
Production (bu)	54,275,000	57,600,000	51,240,000
Yield (bu/a)	167 bu/acre	160 bu/acre	122 bu/acre

Virginia Wheat Production
\$82,110,000

	2022	2021	2020
Acres Planted	230,000	205,000	220,000
Acres Harvested	150,000	120,000	130,000
Production (bu)	10,200,000	8,040,000	7,800,000
Yield (bu/a)	68 bu/ac	67 bu/ac	60 bu/ac

Virginia Barley Production
\$3,010,000

	2022	2021	2020
Acres Planted	29,000	30,000	31,000
Acres Harvested	7,000	7,000	7,000
Production (bu)	602,000	525,000	441,000
Yield (bu/a)	86 bu/ac	75 bu/ac	63 bu/ac

A Year in Review

Of primary importance in 2023 was the selection and on-boarding of a new Executive Director and staff team. The VGPA Board of Directors focused on reviewing the strategic needs of the association, the resources required to meet those needs, and the appropriate team to create action. While 2023 proved to be a transition year for the association, leadership continued to execute the activities expected by the VGPA membership.

A summary of the 2023 association events can be found below:

- 2023 Joint Conference with the Virginia Soybean Association
- 2023 Small Grains Field Day
- 2023 VA AgExpo
- 2023 Virginia Grains Open
- 2023 State Fair of Virginia

The Virginia Grain Producers Association (VGPA) was an active participant in a variety of industry related projects and initiatives including:

- 2023 Commodity Classic
- 2023 Corn Congress
- Funding of Scholarships
- DCR Agricultural BMP Technical Advisory Committee
- Congressional Office Visits
- Farm Bill Listening Sessions
- Focus on Alliances
- Launch of New Website

2023 National Corn Yield Winners from Virginia

1st Place: Conventional Non-Irrigated

Heath A. Cutrell
Chesapeake, VA

1st Place: No-Till Irrigated

Craig M Hula
Charles City, VA

1st Place: Strip, Min, Mulch, Ridge-Till Irrigated

David K Hula
Charles City, VA

2nd Place: Conventional Irrigated

JR Newcomb
Hanover, VA



On Behalf of the VGPA Membership Congratulations

State Winners 2023

National Corn Yield Contest

Conventional Non-Irrigated

1. Heath A Cutrell: Chesapeake, VA
2. Ryan Horsely: Virginia Beach, VA
3. William R Kelley: King William, VA

No-Till Non-Irrigated

1. John P Shepherd: Blackstone, VA
2. Peyton Davis: Tappahannock, VA
3. Charles L Bowie: Colonial Beach, VA

Strip, Min, Mulch, Ridge-Till Non-Irrigated

1. Tommy Rountree: Suffolk, VA
2. Graham Rountree: Suffolk, VA ~ *JR Newcomb: Hanover, VA
3. Ryan D Stephenson: Wakefield, VA

No-Till Irrigated

1. Craig M Hula: Charles City, VA
2. Robert Newcomb: Hanover, VA
3. John Davis: Tappahannock, VA

Strip, Min, Mulch, Ridge-Till Irrigated

1. David K Hula: Charles City, VA
2. Cindy Newcomb: Hanover, VA
3. Joseph A Stephenson: Wakefield, VA

Conventional Irrigated

1. JR Newcomb: Hanover, VA
2. Brett Wightman: Mount Jackson, VA
3. John N Mills III: Hanover, VA

*Same grower has the high yield across multiple classes; same grower can only win one class.

2024 at a glance



RESOURCE ACCESS

We are committed to providing you with access to the latest industry insights, research findings, and educational resources. Whether it's through webinars, workshops, or publications, we aim to equip you with the knowledge needed to stay at the forefront of the industries best practices.



ADVOCACY EFFORTS

Our team will continue to advocate for policies that positively impact our industry. We are actively engaged in representing your interests at various levels of government and working collaboratively with stakeholders to address challenges and create opportunities for growth.



NETWORKING OPPORTUNITIES

Building a strong community is essential for our collective success. We will organize networking events, conferences, and forums to facilitate connections among members, fostering an environment of knowledge exchange and collaboration.



PROFESSIONAL DEVELOPMENT

Our association is dedicated to supporting your professional development. Look forward to an array of programs designed to enhance your skills, keep you informed about industry trends, and empower you to adapt to the evolving landscape.



MEMBER FEEDBACK

Your insights and feedback are invaluable to us. We will actively seek your input through surveys, focus groups, and farm tours to ensure that our programs and services align with your needs and expectations.

Message from the Executive Director

Thank you for the warm welcome extended to myself and my team over the last eight-months. In reflecting on the achievements of the past year and considering the challenges and opportunities that lie ahead, I want to assure you that our commitment to supporting your endeavors remains steadfast. Our collective success is rooted in collaboration, and as we navigate the ever-changing landscape of agriculture, we recognize the importance of providing robust support to our members.

I encourage you to reach out to our team if you have specific needs, suggestions, or if there's any way we can better support you in your journey with the Virginia Grain Producers Association. Together, we will continue to strengthen our association and empower each member to thrive in the Commonwealth's agricultural success.

~ Leigh Hubbard
Executive Director
Virginia Grain Producers Association



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VGPA IS PROUD TO PARTNER WITH

